

# **Managing Conflict**

# Using the Strength Deployment Inventory®

# Angela Lockett at The Learning Sanctuary

#### Do you ask yourself these questions?

- How much of your time (and company money) is spent sorting out communication / interpersonal issues, rather than achieving business goals and objectives?
- How often are those about you in disagreement with colleagues, resulting in unnecessary conflict?
- Do you ever become frustrated with a lack of effective communication within your organisation?

If these are familiar issues, the Strength Deployment Inventory<sup>®</sup> (SDI) can help you to solve them.

#### What is the SDI<sup>®</sup> and what's different about it?

The SDI<sup>®</sup> is a self-development tool that gives us an indication of what really makes us tick and why we do the things that we do.

There are, of course, many self-awareness tools in the marketplace. What's different about the SDI<sup>®</sup> is that it looks at what motivates us (and others) and how our (and their) priorities change, in the face of opposition or conflict. As a result, we learn how to spot the signals of potential conflict in others and ourselves and how to adjust our communication style to avoid unnecessary conflict.

The SDI<sup>®</sup> is extremely practical, versatile and easy to understand. It creates a language that cuts through cultural and hierarchical barriers. It can be used both internationally and organisationally, at all levels.

# Learning outcomes for the day

By the end of the day, you will have:

- Identified how to reduce barriers to effective communication
- Achieved an understanding of WHY people behave the way they do
- Identified your own (and others) conflict triggers and signals
- Formulated a strategy for avoiding or minimising conflict with others, through adjustments in your communication style



# The day will include

- Identifying key relationships and their impact on your effectiveness
- An introduction to the Strength Deployment Inventory<sup>®</sup> and completion of your personal inventory
- Speaking each other's languages understanding and practice
- Understanding conflict and our personal conflict triggers
- Recognising conflict signals and how to respond to them effectively
- Practise in handling your likely conflict situations

# Angela Lockett FITOL MCIPD

Angela is an extremely experienced training designer, deliverer and consultant, with a career in learning and development spanning 20 years on both a national and international basis.

Qualified and registered by the British Psychological Society in Psychometric testing. Angela has used a range of psychometric and self-awareness tools throughout her career. She became interested in the potential of the Strength Deployment Inventory<sup>®</sup> when first introduced to it as a tool for managing conflict in 2005. Having seen how powerful it could be, Angela completed her qualification in the use of the SDI<sup>®</sup> and has since used it successfully with a wide range of clients and industries, including financial services, airlines and public services.

Angela is a Fellow of the Institute of Training and Occupational Learning, a Chartered Member of the Institute of Personnel and Development, qualified and registered by the Psychological Society in Psychometric testing, and a Master Practitioner in Neuro-Linguistic Programming. She is also the author of *`Training Routes'*, a CPD package for learning and development practitioners and Programme Director for the Advanced Certificate in Training and Occupational Learning provided by The Learning Sanctuary.

# Who Do I Contact?

**Email**: <u>info@thelearningsanctuary.co.uk</u> to book your place on this exciting and enlightening event.

To discuss further, please telephone The Learning Sanctuary on: 0845 833 1178